

## FY 2021 Budget Hearing Data Sheet Fall Enrollment

Stephen  
Scott Nanem

Institution Name:

Clayton State University

Enrollment Trends						
Source: University System of Georgia Fall Semester Enrollment Report: <a href="https://www.usg.edu/research/enrollment_reports/">https://www.usg.edu/research/enrollment_reports/</a>	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020 (Projected)	Fall 2021 (Projected)
<b>Headcount</b>	6,996	7,003	7,037			
% Change in Headcount over prior Fall		0.1%	0.5%	-100.0%	#DIV/0!	#DIV/0!
<b>FTE</b>	5,677	5,729	5,790			
% Change in FTE over prior Fall		0.9%	1.1%	-100.0%	#DIV/0!	#DIV/0!
<b>State funding per Student FTE</b>	4,349	4,466	4,718	#DIV/0!		
<b>E&amp;G funding per Student FTE</b>	9,922	10,139	10,392	#DIV/0!		
<b>Dually Enrolled Students</b>	777	787	949			
<b>Undergraduate Headcount (not including dual enrollment)</b>	5,778	5,768	5,649			
<b>Graduate Headcount</b>	441	448	439			
<b>Entering Freshman Class</b>	526	560	540			
<b>Number of Out-of-State Students</b>	183	212	283			
<b>Number of Out-of-Country Students</b>	151	137	120			
<b># of Students taking one or more online courses but not enrolled 100% online</b>	3,192	2,439	2,589			

Fall Enrollment by Campus/Site						
Campus/Site Source: FY20 Institution Budget Template Submission *Please add or delete as needed	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020 (Projected)	Fall 2021 (Projected)
<b>100% Online*</b>	896	1,044	1,209			
<b>Main Campus</b>	5,569	5,432	5,255			
<b>Peachtree City-Fayette County</b>	530	425	461			
<b>Henry County</b>	159	159	198			
<b>Distance Learning(Online Only)</b>	24	47	42			
<b>eTuition (Online Only)</b>	1,942	2,307	2,363			
<b>Other USG Institution</b>	67	94	160			
<b>Cross-Registration</b>			6			

# FY 2021 Budget Hearing Data Sheet

## Fall Enrollment

Institution Name:

Clayton State University

<b>Total</b>	9,187	9,508	9,694	-	-	-

Note: campus enrollment figures may be duplicated for students taking courses at multiple campuses.

# FY 2021 Budget Hearing Data Sheet

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Chase

Institution Name:

Clayton State University

## Academics & Student Success

Academics & Student Success				
Source: FY20 Institution Budget Template Submission	FY 2017	FY 2018	FY 2019	FY 2020 (Projected)
# of Degrees Awarded	1,267	1,257		
# of Degrees Awarded Through Reverse Transfer	4	2		
Total # of Active Programs	47	55		
Number of Low Producing Programs	1	3		
<i>Provide Graduation and Retention Rates for the four most recent Cohorts available and <b>indicate the cohorts in the highlighted cells below.</b></i>				
One-Year Retention Rates for First-Time Full-Time Freshman	Fall 2015	Fall 2016	Fall 2017	Fall 2018
	71.3%	67.8%	70.6%	
Six-Year Graduation Rates First-Time Full-Time Freshman	Fall 2009	Fall 2010	Fall 2011	Fall 2012
	31.9%	33.0%	30.6%	

## Financial Aid

Financial Aid				
Source: FY20 Institution Budget Template Submission	FY 2017	FY 2018	FY 2019	FY 2020 (As of Fall 2019)
% of Undergraduates Receiving Pell	56%	58%		
Total \$ Amount of Pell provided	\$ 15,750,218	\$ 17,884,610		
% of Undergraduates Receiving HOPE (including Zell)	16%	16%		
Total \$ Amount of HOPE provided	\$ 3,573,859	\$ 3,804,332		
% of Students Receiving Federal Loans	60%	63%		

## Federal Student Loan Default Rate

Federal Student Loan Default Rate				
Source: FY20 Institution Budget Template Submission				
Three-Year Cohort Year	FY 2014	FY 2015	FY 2016	
Federal Student Loan Default Rate	9.3%	7.7%		

## Scholarships and Gap Funding

Scholarships and Gap Funding	
	FY 2019
Need-Based Scholarships	Report any scholarship that has a "means test"
Merit-Based Scholarships	Report scholarships solely based on merit
# of Students Purged for Non-Payment (Fall 2017)	
# of Students Saved thru Gap Funding (Fall 2017)	Report students that would have been purged
\$ Gap Funding Provided (Fall 2017)	The amount may be a subset of the scholarship information provided above.
\$ Gap Funding Provided (Spring 2018)	

Provide any additional comments you deem appropriate relevant to the data presented above.

# FY 2021 Budget Hearing Data Sheet

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Institution Name:

Clayton State University

Funding						
Source: USG Budgetary System <a href="https://www.usg.edu/budgets/login/">https://www.usg.edu/budgets/login/</a> , FY20 Institution Budget Template Submission	FY 2017	FY 2018	FY 2019	FY 2020 Budget <i>as of Original.</i>	Percent Change from FY17 to FY20	Percent Change from FY19 to FY20
State Appropriations	\$ 24,688,217	\$ 25,584,910	\$ 27,319,573	\$ 28,227,903	14.34%	3.32%
Tuition Revenue	\$ 28,112,407	\$ 28,856,079	\$ 28,983,543	\$ 30,166,125	7.31%	4.08%
Special Institutional Fee	\$ 3,526,979	\$ 3,644,165	\$ 3,867,397	\$ 3,600,000	2.07%	-6.91%
Sponsored Revenue	\$ 18,643,668	\$ 20,641,513	\$ 21,424,909	\$ 18,637,194	-0.03%	-13.01%

Tuition Revenue Analysis (Fund 10500)	FY 2017	FY 2018	FY 2019	FY 2020	Percent Change from FY17 to FY20	Percent Change from FY19 to FY20
<b>In-State Tuition Revenue</b>						
Undergraduate	\$ 23,136,991	\$ 24,458,524			-100.00%	#DIV/0!
Graduate	\$ 1,744,609	\$ 1,719,030			-100.00%	#DIV/0!
<b>Total In-State Tuition</b>	<b>\$ 24,881,600</b>	<b>\$ 26,177,554</b>	\$ -	\$ -	<b>-100.00%</b>	<b>#DIV/0!</b>
<b>Out of-State Tuition Revenue</b>						
Undergraduate	\$ 1,374,730	\$ 1,581,950			-100.00%	#DIV/0!
Graduate	\$ 1,856,078	\$ 1,096,575			-100.00%	#DIV/0!
<b>Total Out-of-State Tuition</b>	<b>\$ 3,230,808</b>	<b>\$ 2,678,525</b>	\$ -	\$ -	<b>-100.00%</b>	<b>#DIV/0!</b>

Tuition Carry Forward	\$ 837,752	\$ 857,431		
Percent of Tuition Carried Forward	2.98%	2.97%	\$ -	

e-Tuition Revenues (Differential only)	FY 2017	FY 2018	FY 2019	FY 2020 Budget
Undergraduate	\$ 218,940	\$ 393,297		
Graduate	\$ 45,048	\$ 57,091		

Expenditures						
Source: Annual Financial Statements	FY 2017	FY 2018	FY 2019	FY 2017	FY 2018	FY 2019
				% of total expenditures		
Instruction	\$ 28,905,249	\$ 28,924,773		32.9%	32.1%	#DIV/0!
Research	\$ 20,656	\$ 129,365		0.0%	0.1%	#DIV/0!
Public Service	\$ 930,556	\$ 592,551		1.1%	0.7%	#DIV/0!
Academic Support	\$ 9,454,524	\$ 10,305,050		10.8%	11.5%	#DIV/0!
Student Services	\$ 8,871,673	\$ 9,001,201		10.1%	10.0%	#DIV/0!
Institutional Support	\$ 12,583,641	\$ 12,499,372		14.3%	13.9%	#DIV/0!
Plant Operations and Maintenance	\$ 6,946,549	\$ 8,704,023		7.9%	9.7%	#DIV/0!
Scholarships and Fellowships	\$ 7,741,972	\$ 8,100,229		8.8%	9.0%	#DIV/0!
Auxiliary Enterprises	\$ 12,274,381	\$ 11,716,715		14.0%	13.0%	#DIV/0!
<b>Total Operating Expenditures</b>	<b>\$ 87,729,201</b>	<b>\$ 89,973,279</b>	\$ -			

## FY 2021 Budget Hearing Data Sheet

Institution Name:

Clayton State University

### Financial Trends

Source: Annual Financial Statements	6/30/2017	6/30/2018	6/30/2019		Percent Change from 6/30/17 to 6/30/19	Percent Change from 6/30/18 to 6/30/19
Cash and Equivalents	\$ 6,402,569	\$ 8,092,720			-100.00%	-100.00%
S-T Investments	\$ -				#DIV/0!	#DIV/0!
Student Receivables	\$ 2,226,526	\$ 1,831,364			-100.00%	-100.00%
Other Receivables	\$ 5,192,277	\$ 6,785,307			-100.00%	-100.00%
Current Liabilities	\$ 7,465,945	\$ 8,502,362			-100.00%	-100.00%
Lease Purchase Obligations (L-T)	\$ 77,616,325	\$ 65,776,816			-100.00%	-100.00%
Net Assets - Unrestricted	\$ (20,389,452)	\$ (72,312,998)			-100.00%	-100.00%
Net Assets - Unrestricted (w/o pension & OPEB effect)	\$ 6,788,999	\$ 8,822,103			-100.00%	-100.00%
Accounts Receivable Written Off (Approved by SAO)	\$ 31,476	\$ -			-100.00%	#DIV/0!

### Financial Ratios (See Instructions Below)

Source: FY20 Institution Budget Template Submission	6/30/2017	6/30/2018	6/30/2019			
Primary Reserve Ratio	(0.222)	(0.780)				
Viability Ratio	(0.263)	(1.100)				
Return on Net Assets Ratio	(0.163)	(0.038)				
Current Ratio	1.979	1.840				
Cash Ratio	0.858	0.950				

### Capital Lease Obligations

Source: FY20 Institution Budget Template Submission	6/30/2017	6/30/2018	6/30/2019			
Capital Liability Burden Ratio	6.14%	4.96%				
<i>Capital Liability Burden Ratio = Annual lease payments (principal + interest) divided by total revenues defined as follows ( the denominator of the fraction, total revenues, should include operating revenues and non-operating revenues, excluding capital gifts and grants and special item transfers).</i>						
Annual Capital Lease Payments	\$ 4,912,751	\$ 4,816,153				
Total Capital Lease Obligations	\$ 78,968,882	\$ 67,439,069				
Student Housing Occupancy Rates	74%	90%				
Capital Liability Per FTE	\$ 13,784.06	\$ 11,647.51	#DIV/0!			

## FY 2021 Budget Hearing Data Sheet

Institution Name:

Clayton State University

Financial Trends - Auxiliary Operations						
<i>Source: FY20 Institution Budget Template Submission</i>	6/30/2017	6/30/2018	6/30/2019		Percent Change from 6/30/17 to 6/30/19	Percent Change from 6/30/18 to 6/30/19
<b>Auxiliary Reserve Balance:</b>						
Unrestricted	\$ 1,800,890	\$ 2,730,599			-100.00%	-100.00%
Reserved for Encumbrances	\$ 273,102	\$ 276,716			-100.00%	-100.00%
R&R Reserve	\$ 504,473	\$ 619,001			-100.00%	-100.00%
<b>Total Auxiliary Reserve Balance</b>	<b>\$ 2,578,465</b>	<b>\$ 3,626,316</b>	<b>\$ -</b>		<b>-100.00%</b>	<b>-100.00%</b>
Total Auxiliaries Cash and Equivalents	\$ 2,123,029	\$ 2,730,892			-100.00%	-100.00%

# FY 2021 Budget Hearing Data Sheet

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Institution Name:

Clayton State University

Employee Trends						
Source: FY20 Institution Budget Template Submission	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Percent Change from Fall 16 to Fall 19	Percent Change from Fall 18 to Fall 19
Full-Time Faculty	249	242	247		-100.00%	-100.00%
Full-Time Staff	398	385	397		-100.00%	-100.00%
<b>Total Full-Time Employees</b>	<b>647</b>	<b>627</b>	<b>644</b>	-	<b>-100.00%</b>	<b>-100.00%</b>
Part-Time Faculty	155	168	169		-100.00%	-100.00%
Part-Time Staff	65	116	75		-100.00%	-100.00%
<b>Total Part-Time Employees</b>	<b>220</b>	<b>284</b>	<b>244</b>	-	<b>-100.00%</b>	<b>-100.00%</b>
Student Workers	263	338	382		-100.00%	-100.00%
Graduate Assistants	21	16	17		-100.00%	-100.00%

Personal Services Expenditures (Teaching Only - Do not include B-Units)						
	FY 2017	FY 2018	FY 2019	FY 2020	% Change FY17 to FY19	% Change FY19 to FY20
<b>State Funds, Tuition, &amp; Other General</b>						
Original Budget	\$ 49,772,763	\$ 50,979,058	\$ 52,716,271	\$ 54,679,783	5.91%	3.72%
Final Expenditures	\$ 48,692,173	\$ 49,421,574	\$ 51,439,240		5.64%	
<b>Sponsored Operations</b>						
Original Budget	\$ 941,194	\$ 614,145	\$ 617,782	\$ 707,405	-34.36%	14.51%
Final Expenditures	\$ 1,067,511	\$ 721,390	\$ 1,038,526		-2.72%	
<b>Departmental Sales and Services</b>						
Original Budget	\$ 949,016	\$ 1,051,839	\$ 1,082,697	\$ 1,158,603	14.09%	7.01%
Final Expenditures	\$ 888,394	\$ 1,009,515	\$ 1,010,532		13.75%	
<b>Indirect Cost Recovery</b>						
Original Budget	\$ -	\$ -		\$ -	#DIV/0!	#DIV/0!
Final Expenditures	\$ 2,536	\$ 1,457	\$ 4,692		85.00%	
<b>Technology Fee</b>						
Original Budget	\$ 579,952	\$ 560,127	\$ 573,822	\$ 518,084	-1.06%	-9.71%
Final Expenditures	\$ 438,889	\$ 413,820	\$ 443,987		1.16%	
<b>Auxiliary Operations</b>						
Original Budget	\$ 3,640,848	\$ 3,584,380	\$ 3,965,164	\$ 3,610,619	8.91%	-8.94%
Final Expenditures	\$ 3,690,832	\$ 3,143,259	\$ 3,752,626		1.67%	
<b>Student Activities</b>						
Original Budget	\$ 673,924	\$ 703,953	\$ 784,944	\$ 794,200	16.47%	1.18%
Final Expenditures	\$ 682,831	\$ 700,030	\$ 756,928		10.85%	





Fiscal Year 2021 Budget Hearing  
 How Would You Use New Money in FY21?  
*Priority Items*

all

Institution Name: Clayton State University

	DESCRIPTION (Based on Part VI, Question 15 of the Budget Discussion Template) List in Order of Priority	# of Positions (if applicable)	Requested Amount
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
<b>Total</b>		-	\$ -